

15-MINUTE PRESENTATION

(Launching a New Consultant)

Hello everyone and welcome to this event! My name is _____ and I am an Independent Consultant with Arbonne! I live in _____ and I am grateful for technology and social media so we are able to connect through this platform! Thank you for taking your time to be with us. You will want to stay until the very end for our GIVEAWAY!!!

I am so excited for (NEW CONSULTANT NAME) as she starts her Arbonne business!

It would be fun to know how each of you are connected to (NEW CONSULTANT). If you could please write in the comments below your favorite thing about (NEW CONSULTANT) is _____.

I am going to do my best to keep this short and sweet because I realize your time is valuable, so if you see me looking at my notes it's for your benefit to keep me on track so I don't keep you here forever!

I want to start by telling you a little about Arbonne's products and the company.

Arbonne is A BRAND AND A BUSINESS. As a brand, we're a 40 year old company featuring safe, high-performance, vegan skincare, nutrition and personal care products, including a full color cosmetic line, essential oils, baby care and more. Over the years, partnering with Arbonne, I have been able to have time flexibility and help others to start their own healthy living journeys, and for some even, a new business.

Social businesses are growing because more people are using social media to stay informed and find solutions.

Arbonne was founded in 1980 by Petter Morck, who set out to develop, produce and market skin care and related products unparalleled in quality, purity, safety and with beneficial results. He wanted Arbonne to be a place where people could flourish.

At Arbonne, we believe in a holistic approach to beauty, health, and well-being - focusing on the whole person from the Inside and Out - Mind, Body, Skin.

We offer clean products that deliver results that are Vegan, Cruelty-free, non-GMO Verified, OU Kosher and formulated without gluten. Arbonne is proud to be recognized as a B Corp. Being a B Corp is proof that we balance PEOPLE, PLANET and PROFIT.

I will feature a few of my favorite product bundles and as I talk about them, if anything sparks your interest, please type in the comments. I will be posting pictures of our products at the end of my presentation, so don't worry about remembering everything I am going to tell you. Let me show you some of my favorite bundles.

(Note: You can take or add your own personal talking points from Arbonne's Meet the Product Sheets to any of these products in the bundles below.)

- **30 DAYS TO HEALTHY LIVING BUNDLE:** This is my favorite bundle! This bundle comes with a great program. The objective of this program is to help us form healthy habits and a healthy eating plan for life. It is ideal for people who are looking to have more energy and boost their confidence. It refocuses your habits on eating and living consciously. We have a Full 30 Day Program Presentation by Dr. Tanda Cook that is very informative and gives you more details on this program. If you would like that information, please type "**LINK**" in the comments and I will send that to you. I feel like this bundle has made such a difference in my lifestyle.
- Some of you may not be feeling like a 30-Day commitment is possible at this time. That's perfectly fine . . . you can join our **BREAKFAST CLUB**. That bundle includes our Protein Shake (includes 20g clean vegan protein per serving), our Greens Balance (featuring whole fruit and vegetable powders. It delivers antioxidants, phytonutrients and fiber that you need to have a balanced healthier diet that you need every day) and our Energy Fizz Sticks (to boost energy). If this is of interest to you, just type in the comments "**BREAKFAST CLUB**".

- **AGE WELL BUNDLE:** I used to say Anti-Aging but aging is inevitable. Let's "age well" with our RE9 Advanced. We all want healthy-looking skin but what does that mean? Here are 6 key attributes of appearance of healthy-looking skin:
 - Radiance
 - Firmness
 - Hydration
 - Reduction in the appearance of dark spots
 - Smoothness
 - Reduction in the look of fine lines and wrinkles

Our RE9 Advanced has Peptides, Vitamin C, and Orange Stem Cells to help target those concerns in 1 single regimen. I use these products morning and night and have for years. They feature Vitamin C and Orange Stem Cells that help promote a healthy look to my skin. I love the way my skin feels.

- **HYDRATE WELL BUNDLE:** Give your skin additional hydration and a dewy glow with our Bio-Hydria Set. It is formulated with hydrating succulents and aloe vera. It is great for healthy looking skin.
- **SUPERCALM BUNDLE:** We also have a line called SuperCalm for those with sensitive skin. It's been clinically tested to help soothe sensitive skin with hydration. It contains Tiger Grass, an herb used in Chinese Medicine that supports skin harmony while soothing and comforting the skin. (Here is a fun fact, the reason this herb is called tiger grass is because the tigers roll around in the tiger grass to heal and soothe their wounds.)

I always recommend adding in the Energy Fizz with the skincare, because if you're someone who consumes a lot of caffeine, (which by the way, can dehydrate you) the fizz is an excellent caffeine substitute.

If you are interested in any of the skin care, please type **"SKIN CARE"** in the comments below.

- **READY IN FIVE MAKEUP BUNDLE:** There are 6 simple steps. CC Cream, Mascara, Eyebrow Gel, Blush, Lip Gloss and Concealer. Whether you are a beginner or looking for a no fuss makeup routine, our Ready in Five is a great go to. You can define, contour or add your own personality to your look. If you are interested in this bundle, please type “**MAKEUP**”.
- **SLEEP WELL BUNDLE:** InnerCalm, gentle de-stress formula helps you achieve a calm mindset without feelings of drowsiness. With consistent daily use, the formula can temporarily reduce feelings of stress to promote a sense of calm and relaxation. Also included with the InnerCalm, is our Herbal Detox Tea, Detox Bath Soak, and our Sleep Spray with Melatonin. This is a popular bundle. If you are intrigued by any of these products, please type “**SLEEP**” in the comments.
- **THINK WELL BUNDLE:** This includes the Mind Health and Energy Fizz. These products support concentration and focus, along with promoting alertness and reducing fatigue. It’s a popular combo!
- **GREEN GUT GLOW BUNDLE:** This includes our Greens Balance which provides nutrients from 37 fruits and vegetables, our Detox Tea and our Multivitamins. You can also, drink in the glow with our Skin Elixir, which is a vegan collagen booster for healthy looking hair, skin, and nails!

If you are interested in any of the Nutrition Products, please type “**NUTRITION**” in the comments below.

I know that I have shared a lot of products with you, so please feel free to post in comments “**NUTRITION, SKIN CARE, MAKEUP, or SLEEP**”. And remember, if you would like more information on the 30 Days to Healthy Living, please type, “**LINK**.”

Feel free to comment on as many bundles as you would like more information on.

CLOSING: _____ (New Consultants Name) has a Private Client VIP Page. When you type **VIP** in the comments, she will add you to that page and also add you into our product giveaway drawing. We will be giving away _____ (name of product for giveaway). Please be sure to do that right away as the drawing will take place in 48 hours.

Also, if you place an order in the next 48 Hours, you will receive a THANK YOU GIFT FROM ME.

We build our business through social sharing methods that are fun, easy, and educational, just like I'm doing tonight. If you would like more information about hosting your own Facebook Event or learning more about building your own online business, please just direct message me and I will be in contact with you.

Thank you for joining me tonight and I will be in touch with you to answer any questions you may have and see how I can be of help to you.