

# THE POWER OF PROMOTING

## EARN HIGHER OVERRIDES ON PERSONAL SALES

As you promote, your override percentage will increase, which means you'll get paid more for selling the same amount of product.

This is an example of ONE Healthy Living Set personally sold (\$363 RV).

LEVEL	AVERAGE MONTHLY INCOME	ADDITIONAL OVERRIDE	THE BREAKDOWN				TOTAL COMMISSION
IC	\$0-\$200						<b>\$54.45</b>
DM	\$200-\$1,400	+8%	$0.08 \times (363 \times 0.65)$	=	\$18.88	+	<b>\$73.33</b>
AM	\$1,200-\$4,000	+6%	$0.06 \times (363 \times 0.65)$	=	\$14.16	+	<b>\$87.49</b>
RVP	\$4,000-\$11,000	+3%	$0.03 \times (363 \times 0.65)$	=	\$7.08	+	<b>\$94.57</b>
NVP	\$21,000+	+1%	$0.01 \times (363 \times 0.65)$	=	\$2.36	+	<b>\$96.93</b>

\* Overrides are calculated on retail value (RV).

\*\* Don't forget as you build a team, you're also making separate overrides on your team sales.

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- 35% commission on retail sales to Clients
  - 15% commission on retail sales to Preferred Clients
  - 6-18% monthly overrides from sales of personally sponsored Consultants
  - \$100-\$600 monthly Achiever Award opportunity
  - Commission on orders entered Saturday-Friday paid the following Tuesday