

Arbonne University

Leader Recommended Reading

- **21 Indispensable Qualities of a Leader: Becoming the Person Others Will Want to Follow**
John C. Maxwell
- **360 Degree Leader: Developing Your Influence from Anywhere in the Organization**
John C. Maxwell
- **Being the Best You Can Be in MLM: How to Train Your Way to the Top in Multi-Level/Network Marketing-America's Fastest-Growing Industries**
John Kalench
- **Better Than Good: Creating a Life You Can't Wait to Live**
Zig Ziglar
- **Beyond Success: The 15 Secrets of a Winning Life!**
Brian D. Biro
- **The Business of the 21st Century**
Robert T. Kiyosaki
- **The Compound Effect**
Darren Hardy
- **Dare to Dream and Work to Win: Understanding Dollars and Sense of Success in Network Marketing**
Dr. Tom Barrett
- **Demystifying Success: Cracking the Code, (CD)**
Dr. Tom Barrett
- **Developing the Leader Within You**
John C. Maxwell
- **Developing the Leaders Around You: How to Help Others Reach Their Full Potential**
John C. Maxwell
- **The Dream Giver**
Bruce Wilkinson, David Kopp and Heather Kopp
- **The Dynamic Laws of Prosperity**
Catherine Ponder
- **EntreLeadership: 20 Years of Practical Business Wisdom from the Trenches**
Dave Ramsey
- **Everyone Communicates, Few Connect: What the Most Effective People Do Differently**
John C. Maxwell
- **Failing Forward: Turning Mistakes into Stepping Stones for Success**
John C. Maxwell
- **Fearless**
Max Lucado
- **Feel the Fear ... and Do It Anyway**
Susan Jeffers, Ph.D.
- **The Flip Flop CEO: It's Time to Get a Life**
Janine Finney, Lory Muirhead and Whitney Roberts
- **The Four Year Career: How to Make Your Dreams of Fun and Financial Freedom Come True or Not...**
Richard Bliss Brooke
- **The Gift: The 12 Greatest Tools of Personal Growth – and How to Put Them into Practice**
Shad Helmstetter, Ph.D.
- **Go for No! Yes Is the Destination, No Is How You Get There**
Richard Fenton and Andrea Waltz



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- **Goals!: How to Get Everything You Want – Faster Than You Ever Thought Possible**
Brian Tracy
- **Greater Than Yourself: The Ultimate Lesson of True Leadership**
Steve Farber
- **The Greatest Salesman in the World**
Og Mandino
- **The Greatness Guide: 101 Lessons for Making What's Good at Work and in Life Even Better**
Robin Sharma
- **How Successful People Think: Change Your Thinking, Change Your Life**
John C. Maxwell
- **How to Build a Multi-Level Money Machine: The Science of Network Marketing**
Randy Gage
- **How to Win Friends & Influence People**
Dale Carnegie
- **I Can Do It: How to Use Affirmations to Change Your Life**
Louise L. Hay
- **It's Not About You: A Little Story About What Matters Most in Business**
Bob Burg and John David Mann
- **The Law of Attraction Made Simple: Magnetize Your Heartfelt Desires**
Jonathan Manske
- **Lead the Field, (CD)**
Earl Nightingale
- **The Leader Who Had No Title: A Modern Fable on Real Success in Business and in Life**
Robin Sharma
- **Leadership and Self-Deception: Getting Out of the Box**
The Arbinger Institute
- **Leadership Gold: Lessons I've Learned from a Lifetime of Leading**
John C. Maxwell
- **Leadership Wisdom from the Monk Who Sold His Ferrari: The 8 Rituals of Visionary Leaders**
Robin Sharma
- **Life Would Be Easy If It Weren't for Other People**
Connie Podesta and Vicki Sanderson
- **Make Today Count: The Secret of Your Success Is Determined by Your Daily Agenda**
John C. Maxwell
- **My Personal Best: Life Lessons from an All-American Journey**
John Wooden
- **The Next Millionaires**
Paul Zane Pilzer
- **Oh, the Places You'll Go!**
Dr. Seuss
- **The Power of Focus: What the World's Greatest Achievers Know About the Secret to Financial Freedom & Success**
Jack Canfield and Mark Victor Hansen
- **The Secret**
Rhonda Byrne



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- **Secrets of the Millionaire Mind: Mastering the Inner Game of Wealth**
T. Harv Eker
- **The Slight Edge: Secret to a Successful Life**
Jeff Olson
- **Success Happens! Let It Happen for You in Network Marketing**
Dr. Tom Barrett
- **The Success Principles: How to Get from Where You Are to Where You Want to Be**
Jack Canfield
- **Think and Grow Rich**
Napoleon Hill
- **Three Feet from Gold: Turn Your Obstacles into Opportunities (Think and Grow Rich)**
Sharon L. Lechter, CPA, and Greg S. Reid
- **Today Matters: 12 Daily Practices to Guarantee Tomorrow's Success**
John C. Maxwell
- **Twelve Pillars**
Jim Rohn and Chris Widener
- **The Ultimate Secret to Getting Absolutely Everything You Want**
Mike Hernacki
- **Values, Victory and Peace of Mind**
John Wooden
- **Voice and the Actor**
Cicely Berry
- **What to Say When You Talk to Yourself**
Shad Helmstetter, Ph.D.
- **Who Would You Be Without Your Story?: Dialogues by Byron Katie**
Byron Katie
- **Winning with People: Discover the People Principles That Work for You Every Time**
John C. Maxwell
- **The Wisdom of Wooden: My Century On and Off the Court**
John Wooden
- **You Were Born for This: Seven Keys to a Life of Predictable Miracles**
Bruce Wilkinson
- **Your First 90 Days in Network Marketing: How to Book Appointments and Make Money Fast in Your New Network Marketing Business**
Michael J. Durkin
- **Your First Year in Network Marketing: Overcome Your Fears Experience Success, and Achieve Your Dreams!**
Mark Yarnell and Rene Reid Yarnell
- **The Zen of MLM**
John David Mann

